

Company Profile

*Products
&
Services*

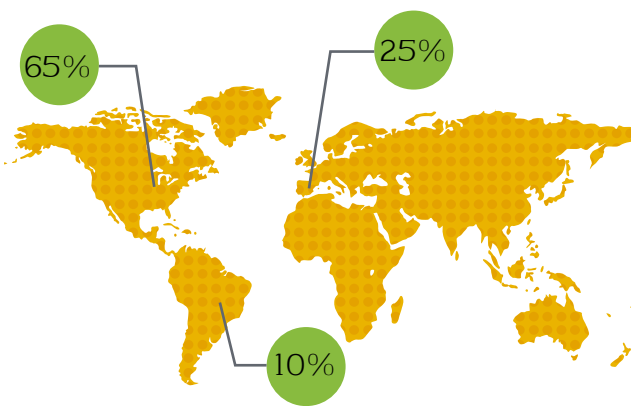


Professional Engineering Services for your Industry



AUSTRALTEK

With projects delivered in more than 10 countries, our commissioning team has the experience necessary to undertake complex, multi-cultural projects.



Our Way:

AustralTek is the perfect

blend of talent and hard work.

Our story

Started as a spinoff of Siemens-VAI in 2007, AustralTek established itself as an automation company focused on providing services to the metals industry in the United States. Since then we have continued to recruit new engineers in order to pave the way toward a harmonic future expansion.

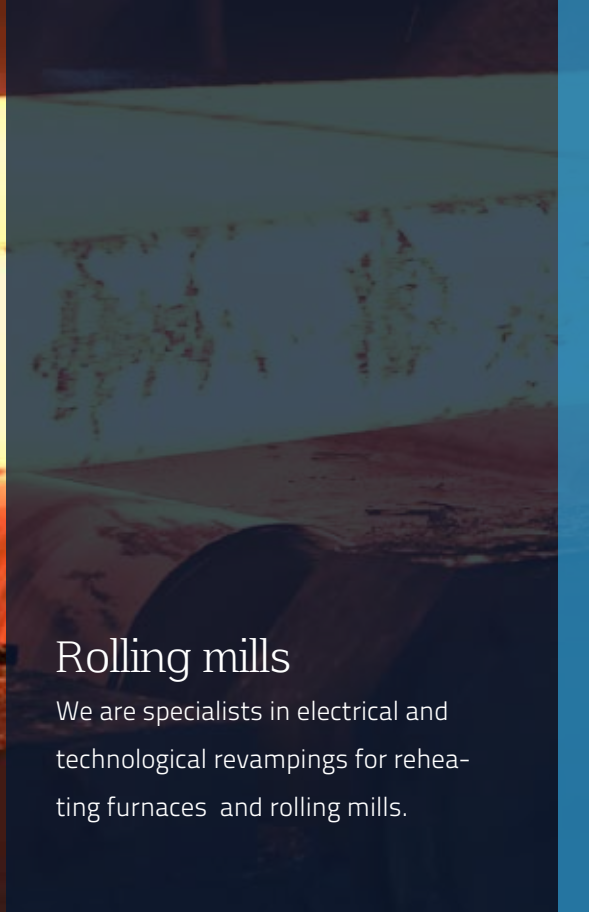
In 2010, we expanded our line of business by incorporating Ampexa, a company specializing in coil processing lines with strong ties to European machine vendors. New clients and opportunities opened the doors to other countries and automation areas.

In 2012 we signed a commercial agreement to collaborate with Tenova Core in order to introduce innovative products and technologies into the metal industry market.

Now with a team of more than 25 automation engineers working with a project-oriented mindset, AustralTek is eager and prepared to face new challenges.

Goals in 2014

- + Launch our new product line of low cost Key Process Indicator devices and systems in the US. We have been working on this initiative for a few years now and have put together a lot of novel ideas, such as wireless mesh networking sensors, easy-to-install router devices, cloud storage and interactive web-based reports.
- + Investigate the feasibility of novel products that answer real needs voiced by our customers by using new technologies and materials available in the market.
- + Reinforce our infrastructure and human resources to provide fast local support to our customer base in the US and Europe.



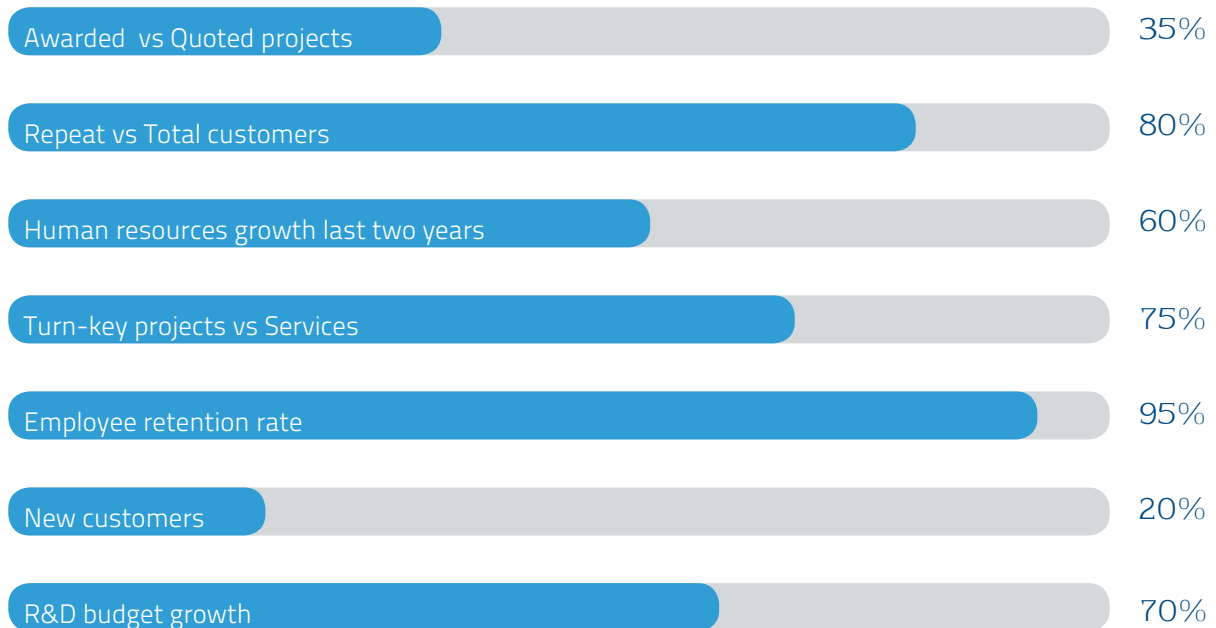
Rolling mills

We are specialists in electrical and technological revampings for reheating furnaces and rolling mills.

Facts 2013

Getting to know the company through numbers

Here are a few statistics to help paint a picture of Australtek's performance for the past two years.



Statistics based on figures from 2011 to present.



Our mission 2014

“Strategic automation through rapid deployment and scalability”

The ability to respond quickly is essential in today’s marketplace. Using advanced tools and processes, AustralTek’s engineers can design, evaluate and optimize solutions that are scalable with little or no process downtime.

Company recognition:

AustralTek will attend some of the major industry events and will actively seek opportunities to introduce the company and its products and services to new customers.

Team building:

The main reason our business has grown significantly is that our

engineers have acquired essential experience and continue to increase their proficiency in the skills required for the metals industry. We will continue to actively hire and train human resources by educating and exposing them to new technologies and challenges.

Reinforcement of our strengths:

- + Brand Independency
- + Latest Technology Applications
- + Expertise in Industry
- + Fast Problem Response
- + Competitive Pricing
- + Turn-Key Solutions
- + Revamping & Commissioning Services
- + Complete Assembly, Test and Integration of Control Systems

Do your duty
and a little
more and the
future will
take care
of itself.

(Andrew Carnegie)



Melt Shop

We have an MES solution specially designed for Melt Shops. See it at <http://mes.australtek.com>

Business News

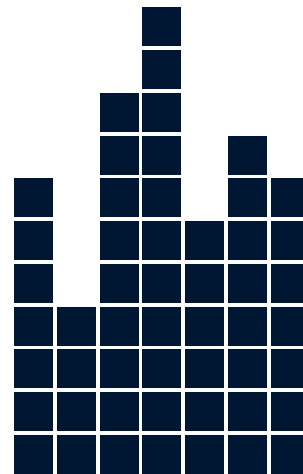
AustralTek to provide PLT solution to RDCIS Bokaro Steel Plant

Through our strategic partnership with USIT, a Steel specialized IT company located in Mumbai, India, we have been awarded the contract to provide a complete Physical Ladle Tracking (PLT) system for the SMS II Steel Shop Bokaro Steel Plant.

The parent company RDCIS selected a hardware-based approach for the tracking of the ladles after analyzing logical tracking and other relevant technological solutions during a period of 2 years.

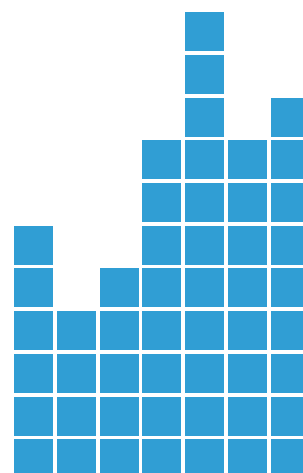
The project will be commissioned by USIT in 2014/15 and the PLT devices will be provided by AustralTek from its Pittsburgh office in Pennsylvania.

AustralTek is working to adapt the PLT solution to different types of equipment such as torpedo cars and scrap buckets. We expect to start on site trials next year.



55%

In 2013 AustralTek significantly increased revenue by exporting equipment and services from the US.



70%

The majority of the equipment exported comes from AustralTek's own research and development projects.

Electrical Engineering

Our engineers and draftsmen are well versed in CAD systems and have developed a set of semi-automated procedures to help generate automation engineering with a high degree of standardization.

Panel Fabrication

Our long standing relationship with a local panel shop enables us to provide first-class panels locally tested by our engineering personnel before shipping.

On-Site Services

We provide Electrical Erection supervision, Instrumentation, Level 1 and HMI commissioning personnel to plants and machine vendors. Our engineers are recognized for their talent and willingness to help at all times.

Level 1 and HMI

This is one of the key areas where knowledge is required in two dimensions: PLC/HMI platforms and the manufacturer's processes. By focusing on the metals market -our core business- and remaining vendor independent regarding platforms, our engineers excel in both fields.

Level 2

The careful choice of platforms and technologies for each project allows our Level 2 team to provide efficient and easy-to-maintain systems. Our solutions range from mobile barcode scanners to the translation of existing Fortran mathematical models into modern platforms.

Reporting Systems

Using the right data to manage your business is a must in today's

plants. AustralTek has developed several custom-made reporting systems tailored to the customer's needs. All of them are web-based and enriched with unique charts that are designed to convey a vast amount of information at a glance.

Technological Revampings

We have extensive experience installing new electrical and automation platforms, porting the existing software and commissioning the new equipment with a minimum of factory downtime.

R&D Products

Our research and development team is constantly analyzing and implementing new ideas to solve our customers' problems. Let us help you develop the right solution for your technical challenge.

Strategic Partnerships

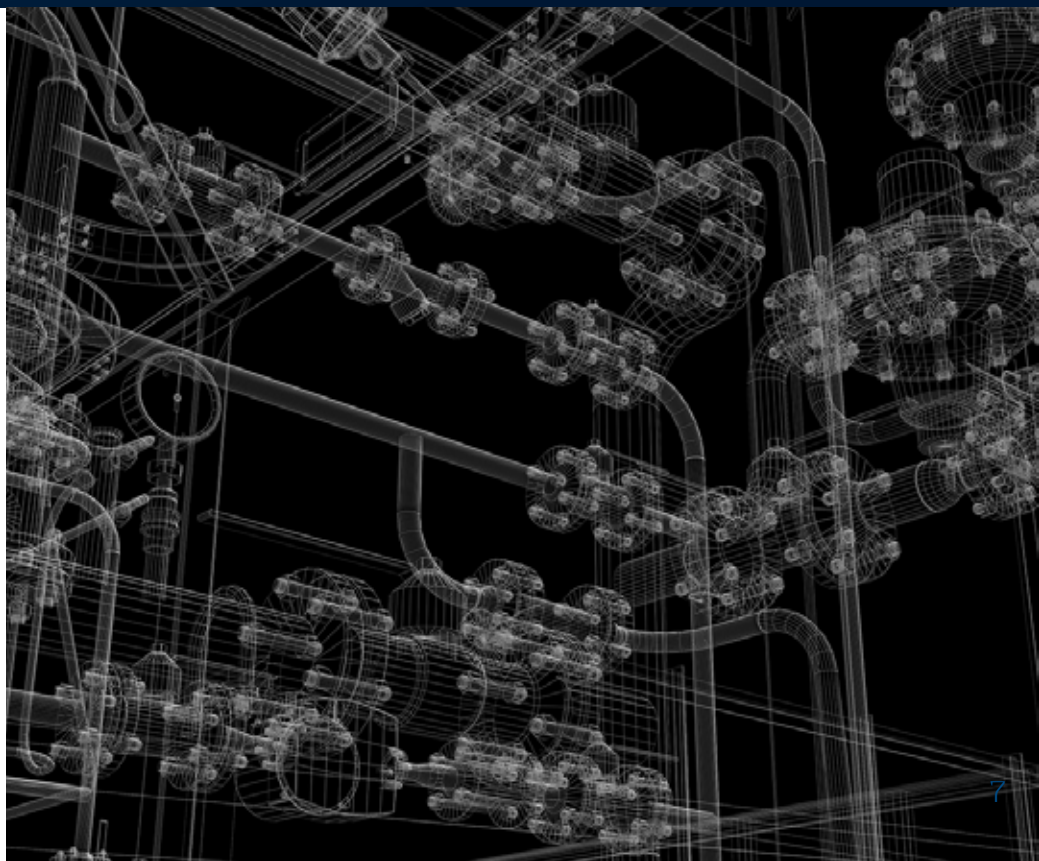
Australtek has developed strategic partnerships with important players in the metals industry:

TENOVA CORE

Supplier of technologies for the metals and mining industries.

SALICO Group Europe

Manufacturer of coil processing lines and related technologies.





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